

Virtual Speed Networking

A Tool for: Student Recruitment & Retention Alumni Engagement Build & Maintain Industry Partnerships



bit.ly/ATEAlumni

Student Benefits	Programs Benefits	Industry & Alumni Benefits			
 Increased sense of belonging, self efficacy & science identity 	 Increased industry & alumni engagement 	 Opportunities for employees (at all levels) to "give back" and engage directly with 			
• Increased awareness of careers & opportunities	 Increased recruitment & retention 	community college students - build their brand & image			
• Expanded network for their future career	 Increased industry awareness of their program 	 Opportunities to recruit future 			
• Increased communication & networking skills		interns & employees			
	 Lowering the barrier for industry 				
 Opportunities to obtain knowledge specific to 	engagement:	 Increased opportunity to 			
their interests & goals	$\circ~$ 1.5-2 hr time commitment	articulate their science to a			
	\circ Minimal/no preparation	broader audience			

Students (N=258) agreed that speed networking:

- Influenced their confidence that they could succeed in a biotech career
- Increased their confidence in talking with professionals & being comfortable in a biotech workplace
- Gave them a better understanding of the variety of jobs in biotech.
- Supported them feeling that they "fit the description of someone who does science."
- Provided connections to that will be helpful in their current or future job search

93%

92%

Influenced their **desire to pursue** a career in bioscience-biotech.

Influenced "my desire to take future bioscience-biotech courses at my local community college."

It is always heart-opening when I see someone or hear from someone with a similar background. It is like looking at an image of me 10-15 years from now, successful and capable.

Met with receptive, knowledgeable individuals...who shared with me their knowledge and journeys. I feel more confident about my own journey and the decisions I have to make in the near future.



Volunteers (alumni/industry) agreed that speed networking:

- Was a rewarding experience for them (N=161)
- Increased their interest in engaging with community college students and alumni in the future (N=20)

90%

Increased their interest in considering community college students and alumni for employment (N=20)

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Quick Guide: How to Host a Virtual Speed Networking Event



Alumni and Industry Engagement Project

Goal: Bring alumni and industry professionals together with students for 10-15 minute increments to discuss educational/career goals and experiences with the overarching goals of helping students build a network in their chosen technical field, learn more about that field, and develop confidence in talking with professionals currently working in that field.

Speed Networking Event Timeline											
4-6 Weeks Before		Week Before		Week of		Day of		Day after			
Clarify event goals, date, time & size Identify event hosts/co-hosts Create a registration form Send invitations Update Participant Guidelines Update the event assessment Practice using Zoom		Close Registration Students prepare elevator pitches Confirm volunteers Send calendar invites		 Send to students: List of volunteers Potential questions to ask Event Guidelines & Zoom link Send to volunteers: Guidelines & Zoom Link 		 Reminders to all participants Set up breakout room spreadsheet Join Zoom 15-20 min prior to the start of the event 		Thank you email to volunteers Remind students to send thank you emails			

*Modifiable templates/examples for each of these steps included in the guidelines: tinyurl.com/SNEGuidelines

Recommendations:

- Build speed networking events into class time allowing faculty to host the event
- Aim for a 2:1 ratio (students:volunteers) and at least 10 students (around 12-20 is ideal)
- Recruit volunteers through:
 - Your alumni
 - Your advisory board
 - College Career Services department for industry contacts
 - ATE Center of your discipline
 - Regional/State Trade Organizations, Chamber of Commerce
- **Connect with us** to get help & support developing your first Speed Networking Event!





